



Re: AITP Vendor Affiliate Program

Dear Interested Vendor:

AITP, the leading organization of Information Technology (IT) professionals, is committed to best serve our members and the IT profession. We also want to provide them services that benefit their businesses and reduce their cost of doing business.

The Vendor Affiliate program focuses on relationships with companies that can provide those services. Vendor affiliates include, among others, FedEx-Kinko's, DHL (formerly Airborne), Geico insurance, MBNA credit cards, and Gartner Worldwide conferences. Vendor affiliates provide unique member discounts and assist AITP in meeting operating costs of providing the services.

As an AITP Vendor Affiliate, you will receive the following benefits:

- Exposure to Members – AITP membership includes more than 3,700 IT executives, specialists and academicians as well as more than 3,300 graduate and undergraduate students at colleges throughout North America.
- Web Information and Link – On the AITP Web Portal, information on your services will be listed on our Vendor Affiliate page. There also will be a link to your Web site.
- Association with the AITP Brand – AITP is recognized internationally as a progressive source for IT networking, information and education.

To qualify for the AITP Vendor Affiliate program you must meet the following requirements:

- National Presence – Capable of providing your services/products to AITP members nationally.
- Contributions to AITP – Expenses associated with implementation of the vendor affiliate must be met, enabling AITP to better fulfill our mission to the membership. These may be met by rebates to AITP.
- Non-Exclusive Program – AITP does not engage in relationships that require an exclusivity agreement.

We look forward to working with you to build a solid relationship that benefits you, the members and the industry. Please complete the accompanying profile and the vendor affiliate agreement and submit them to aitp_hq@aitp.org. Thank you for your interest.

Sincerely,

Ernie Stewart,
Executive Director



ASSOCIATION OF INFORMATION TECHNOLOGY PROFESSIONALS

Vendor Affiliate Profile

Main Contact Name: _____
Title: _____
Company: _____
Address: _____
Phone: _____
E-mail: _____
Company url: _____

COMPANY PROFILE

1. Please include the mission and vision statements of your company:

2. Please list your IT-related products/services:

3. What is included in your proposal and what do you consider are the benefits of the affiliation to members of AITP? Are others offered the same or increased benefit from that you are proposing here?

4. How will your company help offset AITP administrative costs of this program?

5. What do you expect from AITP?